

<b>Company</b>	<b>Gauri Technologies Pvt. Ltd.</b>
<b>Job Title</b>	<b>Senior Salesforce Consultant</b>
<b>Location (Based at)</b>	<b>Pune</b>
<b>Position Type</b>	<b>Permanent</b>
<b>Salary</b>	<b>Best in Market</b>

### About us

Gauri are leaders in implementing and supporting CRM digital solutions for Sales, Marketing, Customer Support, and Field Services. We provide our customers with powerful end-to-end CRM solutions enabling them to better compete and grow by maximising sales, customer satisfaction & retention. Gauri offers an enviable career complete with diverse experience, challenges, opportunities, and growth. We take great pride in our core values of being honest, equitable and fair.

### About the Role

We are looking for a **Senior Salesforce Consultant** who has the passion to deliver the best quality to the clients and contribute to the development of the service capability of the company.

### Key Accountabilities & Desired Skill-Set

- 6-7 years of Salesforce Implementation experience preferred (4 minimum end to end cycle on Sales, Marketing, Service)
- The candidate will be taking the lead in the implementation and design specification of ongoing projects.
- In this opportunity, you will get to work directly with various departments to fully understand and represent their needs and requirements with Salesforce
- Very good understanding of business process around manufacturing industries
- Contribute to every phase of the project lifecycle, including development, testing, deployment, and supporting
- Lead projects through requirements definition and solution design phases
- Strong Integration experience specifically using middleware tools like Talend etc.
- Excellent analytical & problem-solving skills
- Excellent understanding of Apex and Visualforce
- Good exposure on Lightning Framework
- Salesforce Certified Advanced Administrator
- Salesforce Certified Force.com Developer preferred
- Ability to drive and manage multiple tasks simultaneously.
- Manage Scope & Expectation of team members and client
- Coaching the team members for best practices