



Salesforce Sales Cloud Quick Start

Drive growth by closing new opportunities easily with the world's #1 CRM

The fastest, safest and most cost-effective route to Salesforce Success by Gauri.

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About Salesforce Sales Cloud

Sales Cloud drives business growth by empowering your sales reps to work faster and smarter. When Sales Cloud is optimised for your business, it will enable you to convert more leads and close deals faster.

Benefits of Sales Cloud

- It provides a comprehensive 360 degree view of your customer's data across your company.
- Drives the automation of time-consuming tasks enabling sales teams to focus more on selling.
- Enhances communications amongst your team members so they can collaborate more efficiently and close deals faster.
- Improves customer insights using data analytics and reporting.

Success selling with Salesforce from only £2,950

What is a QuickStart package and who is it for?

Our QuickStart packages get you up and running faster with a robust scalable Salesforce solution designed to meet the specific needs of your business. It's a great way for small to medium sized businesses or small sales/service teams to maximise the benefits of Salesforce for a modest investment.

What are the benefits of QuickStart?

- ✓ Be up and running in as little as one week with a CRM optimised for your business.
- ✓ Avoid costly mistakes trying to implement Salesforce yourself – We provide the product knowledge and expert guidance to ensure you get the most from Salesforce.
- ✓ Proven results – Better user adoption and return on your Salesforce investment.
- ✓ Low fixed price engagement with a clearly defined scope and deliverables.
- ✓ Adherence to best practices around technical design, usability and data.



A Dedicated Project Team

1x Solution Architect
1 x Salesforce Developer
1 x Project Manager
1 x QA Specialist

Your project will be delivered by a dedicated team of specialists who will guide and support you every step of the way.



Project Plan with a Delivery Timeline

You'll receive a detailed plan containing the project scope and delivery timeline. At project completion, we'll also provide in-depth system design documentation ensuring you are technically secure and self-sufficient.

How QuickStart Works

QuickStart is a proven, best-practice based approach to implementing Salesforce Sales Cloud for SMEs.



5 Steps to success with Salesforce Sales Cloud



1 Kick-off, discovery and scoping

We work with you onsite or remotely to understand how you work and any pain points, identify areas for improvement and scope a solution that best meets your requirements.

2 Solution Setup and Documentation

Our team will build your solution and configure it to meet the specific needs of your business, achieving the desired process improvements and efficiencies.

3 Show and Tell

We will demo the system as it takes shape, get your thoughts and feedback and make any necessary adjustments and refinements.

4 Data Load and Testing

We migrate your data from existing systems and perform comprehensive tests to ensure your application performs as intended.

5 End-user Training and Go-Live

We train your users so they're up and running fast. You can always count on us for any support backed by robust solutions for complete peace of mind.



1 Week

£2,950
ESSENTIALS

Providing all the essential features to get you up and running fast and a solid foundation for future enhancement.

3 Weeks

£7,950
ADVANCED

Providing all the bells and whistles for companies needing to leverage the advanced capabilities of Salesforce today.

What you get

QuickStart is a proven, best-practice based approach to implement Salesforce Service Cloud.

Salesforce Object Configuration	Essentials	Advanced	Automation and General Configuration	Essentials	Advanced	Data Migration and End-User Training	Essentials	Advanced
<ul style="list-style-type: none"> Leads Account Contacts Opportunities Activities & Event Products Price Books Campaigns Quotation Sales Processes Custom Objects 	<ul style="list-style-type: none"> Yes Yes Yes Yes Yes Yes - - - - - 	<ul style="list-style-type: none"> Yes Yes Yes Yes Yes Yes Yes Yes Yes Yes Yes 	<ul style="list-style-type: none"> Process Builder Web To Lead Lead Assignment Rules Approval Process Territory Management Email Integration (Office 365/Gmail) Chatter Set Up Multi- Currency Reports Dashboard Security: Role Hierarchy Security: Custom Profiles 	<ul style="list-style-type: none"> 2 Yes Yes - - Yes Yes - 7 2 - 2 	<ul style="list-style-type: none"> 6 Yes Yes 2 Yes Yes Yes Yes 20 5 Yes 5 	<ul style="list-style-type: none"> Leads Account Contacts Opportunities Activities Products Quotation Custom Objects Design Document Super User Training Customised Training 	<ul style="list-style-type: none"> Yes Yes Yes Yes Yes Yes - - Yes ½ Day - 	<ul style="list-style-type: none"> Yes Yes Yes Yes Yes Yes Yes 5 Yes 1 ½ Days Yes

* VAT as applicable.

Gauri

Great Value. Delivered.



We are the experts in Salesforce CRM Solutions

Gauri is a fast-growing UK based Salesforce Crest Partner helping businesses like yours implement and leverage the world's no 1 CRM solution for rapid business growth.

We offer end-to-end solutioning and business process optimisation, a mature delivery methodology combined with great value and consultants driven to maximise the return on your Salesforce investment.

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TRUSTED BY LEADING BRANDS

