

# Working with Salesforce for ESMB&GRB

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### WHO WE ARE

Gauri are a UK based fast-growing Salesforce Crest partner with a successful track record implementing and supporting Salesforce within ESMB and GRB clusters. We can help Salesforce AE's win more business by supporting you every step of the way with pre-sales capacity and demo assets, backed up by deep industry expertise.

Our highly competitive Quick Start packages will get your clients up and running fast, with robust technical/functional solutions that will ensure they see a rapid return from their Salesforce investment.

If you would like to learn more about how Gauri can support your sales activities, assist you in closing more deals and deliver great Salesforce solutions for your clients, please get in touch.



"Having spent 20 years working in global pharma, a project such as this would have taken at least 6 months, however Gauri helped us deliver our project in less than a month from start to finish."

Soneya Khan, CEO, QubePay

# SERVICES

- Quick Start Deployments
- Salesforce Health Check
- Implementation
- Managed Service
- Business Change Support

# QUICK STARTS

- Payment Services
- Manufacturing
- Sales Cloud
- Service Cloud

### CORE COMPETENCIES

- Sales Cloud
- Service Cloud
- Experience / Community Cloud
- Marketing Cloud
- Customer 360 platform
- Non-profit Cloud

### SECTOR STRENGTHS

- Manufacturing
- Payment Services
- Real estate and construction
- Health and Life Science
- Non-profits

www.gauri.com/salesforce



### HOW WE DELIVER

Client satisfaction is at the heart of everything we do. Flexibility, choice and what's in the clients best interests, shapes every engagement.

- o Low cost Quick Start or larger fixed price projects, backed up by technical delivery excellence and adherence to best practices.
- Promoting client self-sufficiency through knowledge transfer and enablement/change support.
- Flexible Managed Services that accelerate clients return on their Salesforce investment and promotes account/license growth.
- Onshore, offshore or blended delivery



Gauri understand Salesforce inside out. They're very approachable, understand customers pain points, always come with multiple solutions and add value to the business.

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Ashwin Tigdoli, Product Director, RMS

### CONTACT US

If you're looking for a partner to support you in selling Salesforce and delivering your clients great solutions at a lower cost, then please get in contact with us.



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