

# Gauri

Great Value. Delivered.

Succeeding with Salesforce

## Salesforce Health Check Service



✉ sales@gauri.com

☎ +44 (0)1522 243123



## At Gauri we understand your challenge.

You've invested resources in your Salesforce solution and now you need to be sure you are maximising the return in that investment. **Trust** Gauri to review how you use your Salesforce solution and deliver improved levels of service to your customers and business colleagues.

With IT budgets being squeezed and resource availability tightened, businesses gain **tangible benefits** by utilising Gauri's **flexible** Salesforce Health Check Services.



Gauri understand Salesforce inside out. They're very approachable, understand customers pain points, always come with multiple solutions and add value to the business.

**Ashwin Tigdoli**, Product Director, RMS

## Typical Use Cases for our Salesforce Health Check Services.



### Mature Salesforce Implementation

A significant advantage of Salesforce is the ongoing evolution of the product through the 3 annual releases, many customers are unable to focus energy to exploit the new capability presented.



### New Salesforce Implementation

Having just implemented the solution you suspect what you have, isn't really what you hoped for or need.



### Business Evolution

A modern paradox is that change is now a constant and a change in business processes needs to be accommodated to support your organisation.



## Our Proposition & Approach

We provide you with peace of mind through independent expert analysis of the key risk areas and best practices.

- ✓ We identify your pain points, pinpoint beneficial functionality that is not in use, and define a corrective action plan to enhance your system's functionality and drive user adoption.
- ✓ We provide an assessment of your ongoing implementation including a check of code modifications and make recommendations on how to progress.
- ✓ We assess your current business processes and how Salesforce has been implemented to support them.
- ✓ Our service is delivered in two flavours: Foundation and Optimal.

APPROACH	FOUNDATION	OPTIMAL
<b>DISCOVER</b>	A discussion with your key users to understand your organisation's business processes and current pain points.	An in-depth discussion with your key users and stakeholders to understand your organisation's business processes, Salesforce objectives/behaviors and current pain points.
<b>ANALYSE</b>	A review of your current Salesforce implementation.	A detailed review and assessment of your current Salesforce implementation and supporting governance arrangements
<b>RECOMMEND</b>	A report of our findings and headline recommendations.	Detailed report of our findings and recommendations.
<b>ESTIMATE</b>	An indicative estimate for implementing the key recommendations.	A plan and estimate to address the issues identified in the service.



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## Our Commercial Offer

	FOUNDATION	OPTIMAL
<b>Duration</b>	A total of 2 days split approximately ½ day per phase	Typically, 5 days but can be adjusted in line with your requirements.
<b>Cost</b>	This is a free service offered by Gauri and is delivered off-site.	£3,500 + VAT *

\* Plus, expenses where on-site working is required or can be tailored to meet your exact requirements. A credit equivalent to the fee will be granted against any remedial work identified within the service where the total cost is greater than £25,000 plus VAT.

### TRUSTED BY LEADING BRANDS



## About Gauri

Gauri is a Salesforce Crest Partner providing the full portfolio of services including implementation, solution enhancements and managed service support. We were formed in 2007 with a commitment to provide our clients with unrivalled value and commercial integrity in delivering Salesforce and SAP solutions and associated support.

To learn more about our Salesforce Health Check Service and other services and how they will benefit your organisation, contact us now!

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